



Dorf Ketal Chemicals (I) Pvt. Ltd.

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## **FOR IMMEDIATE RELEASE**

MUMBAI, May 29, 2009 - Sanmar Speciality Chemicals Limited (SSCL) has divested its Intec business division to Dorf Ketal – a leading speciality chemicals company head quartered in Mumbai. Intec is one of the world leaders in the business of Organic Titanates, Poly Vinyl Formal and Poly Isocyanates, and has its manufacturing unit in Dadra. The business employs close to 60 professionals with a full fledged R&D facility and has a strong export base.

Dorf Ketal Chemicals is one of the most rapidly growing speciality chemical company globally in recent times. In less than 15 years, Dorf Ketal has emerged as a leading supplier of speciality chemicals for downstream hydrocarbon industries and relevant ancillary industries. The acquisition by Dorf Ketal will boost Intec's business given Dorf Ketal's focus on product innovation and manufacturing excellence.

Dorf Ketal also has a strong focus on manufacturing excellence and in the recent past have integrated three acquired product lines into their product offerings due to focused research & manufacturing efforts. Since their acquisition of UOP's plastics additives business in 2003, Dorf Ketal has an existing product offering to customers in the paints & coatings industry – and the current acquisition increases the offering from secondary & speciality amines & resins to organic titanates & polyvinyl formals. This acquisition will enable the Intec businesses access the vast technical and other resources of the Dorf Ketal Group with it's

presence all over the world by way of subsidiaries and offices - thereby realize its immense growth potential not only in its current product offerings but also in related areas.

Commenting on the acquisition of Intec, Mr. Subodh Menon, Global Business & Operations Director, Dorf Ketal said, "The acquisition of Intec is an excellent strategic fit for our organization and is a well thought plan to cater to newer product segments such as specialty catalysts. Given the R&D focus at Intec, it is likely to bring in great synergy to our ongoing programs and we will exploit this very aggressively. We will increase our presence across the value chain of our global customers & I have no doubt, that this acquisition will help us consolidate our position as a leading global player in the specialty chemicals market". Speaking on the divestment, V Ramesh, Director, Sanmar Speciality Chemicals said that this move would help SSCL focus on its core businesses of research services, bio technology and high value intermediates and APIs.

O3 Capital advised the sellers on the transaction while Ernst & Young Pvt. Ltd., worked on the buy side.

### **For Further Information:**

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**About Dorf Ketal:**

Dorf Ketal, headquartered in Mumbai, is a global player in process chemicals, and additives for refineries, petrochemicals, fuels, plastics, lubricants and oilfield industries. Dorf has subsidiaries in the USA, Brazil, the Netherlands and Representative offices in China and Bahrain. In a relatively brief span of less than 15 years, Dorf Ketal has emerged as the largest Indian additives manufacturer of process chemicals and additives in the niche product segment of hydrocarbons used in refineries, petrochemical plants, plastics additives and lube additives. Within the large industry of specialty chemicals, the customized solutions and specialized services that the company offers have helped it secure a unique position in serving the specialized refinery and petrochemical segment. The company operates a global distribution network with supply points in all major regions. Dorf Ketal's State-of-the-Art Manufacturing Plant and Technology Center are located about 60 kilometers away from Mumbai. The company is certified to ISO-9001, ISO-14001 and ISO-18001 Standards by Det Norske Veritas (DNV). The company also has the distinction of achieving the SME "Small Medium Enterprise" Emerging India Award – 2005, from CNBC. The company also received another award from Frost & Sullivan for "India Manufacturing: Excellence Award – 2005" amongst Process Facilities.

**About Sanmar Specialty Chemicals Limited**

Sanmar Speciality Chemicals Limited are a part of the flagship Sanmar Group. The Sanmar group headquartered in Chennai is a multi-billion dollar group with varied interests in Chemicals, Engineering, Polymers etc.

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